

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2016 LOAN VOLUME REPORT OCTOBER 1, 2015 - MARCH 31, 2016**



7(a) LOANS

| RANK | LENDER NAME | GROSS \$\$ AMOUNT | # LOANS |
|-------------|--------------------------------|--------------------------|----------------|
| 1 | EASTERN BANK | \$ 27,888,600 | 460 |
| 2 | CITIZENS BANK | \$ 13,442,100 | 95 |
| 3 | BERKSHIRE BANK | \$ 5,641,100 | 76 |
| 4 | TD BANK, NATIONAL ASSOCIATION | \$ 5,307,000 | 56 |
| 5 | ROCKLAND TRUST COMPANY | \$ 5,882,000 | 49 |
| 6 | SANTANDER BANK NATL ASSOC | \$ 4,471,500 | 37 |
| 7 | LEADER BANK NATL ASSOC | \$ 2,549,300 | 36 |
| 8 | ST. MARY'S CU | \$ 1,039,300 | 23 |
| 9 | UNIBANK FOR SAVINGS | \$ 1,841,200 | 21 |
| 10 | SOUTH SHORE BANK | \$ 1,204,500 | 21 |
| 11 | INDEPENDENCE BANK | \$ 2,800,000 | 20 |
| 12 | WELLS FARGO BANK NATL ASSOC | \$ 13,608,800 | 18 |
| 13 | CAMBRIDGE SAVINGS BANK | \$ 2,311,800 | 18 |
| 14 | SALEM FIVE CENTS SAVINGS BANK | \$ 2,369,100 | 17 |
| 15 | HOMETOWN BANK A CO-OPERATIVE B | \$ 2,695,000 | 16 |
| 16 | CENTURY BANK AND TRUST COMPANY | \$ 878,500 | 16 |
| 17 | BRISTOL COUNTY SAVINGS BANK | \$ 2,971,000 | 14 |
| 18 | AVIDIA BANK | \$ 1,590,000 | 13 |
| 19 | CAPE COD FIVE CENTS SAVINGS BA | \$ 1,510,000 | 12 |
| 20 | ENTERPRISE BK & TR CO | \$ 3,681,500 | 11 |
| 21 | HARBORONE BANK | \$ 1,205,100 | 11 |
| 22 | BROOKLINE BANK | \$ 1,011,300 | 10 |
| 23 | FLORENCE SAVINGS BANK | \$ 767,000 | 10 |
| 24 | SPENCER SAVINGS BANK | \$ 1,481,000 | 9 |
| 25 | MOUNTAINONE BANK | \$ 1,322,000 | 9 |
| 26 | RADIUS BANK | \$ 1,998,900 | 8 |
| 27 | STEARNS BK NATL ASSOC | \$ 1,249,900 | 7 |
| 28 | MERRIMACK VALLEY FCU | \$ 890,800 | 7 |
| 29 | GEORGETOWN BANK | \$ 807,500 | 7 |
| 30 | LIVE OAK BANKING COMPANY | \$ 12,145,000 | 6 |
| 31 | BLUE HILLS BANK | \$ 1,180,000 | 6 |
| 32 | THE PROVIDENT BANK | \$ 925,000 | 6 |
| 33 | CELTIC BANK CORPORATION | \$ 850,000 | 6 |
| 34 | BANKFIVE | \$ 609,400 | 6 |
| 35 | COMMERCE BANK & TRUST COMPANY | \$ 467,200 | 6 |

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2016 LOAN VOLUME REPORT OCTOBER 1, 2015 - MARCH 31, 2016

| RANK | LENDER NAME | GROSS \$\$ AMOUNT | # LOANS |
|-------------|--------------------------------|--------------------------|----------------|
| 36 | MONSON SAVINGS BANK | \$ 220,000 | 6 |
| 37 | MIDDLESEX SAVINGS BANK | \$ 1,975,000 | 5 |
| 38 | BAYCOAST BANK | \$ 625,000 | 5 |
| 39 | BANK OF CAPE COD | \$ 580,000 | 5 |
| 40 | EASTHAMPTON SAVINGS BANK | \$ 552,000 | 5 |
| 41 | BRIDGEWATER SAVINGS BANK | \$ 543,200 | 5 |
| 42 | RIDGESTONE BANK | \$ 4,130,000 | 4 |
| 43 | YADKIN BANK | \$ 1,561,000 | 4 |
| 44 | CHICOPEE SAVINGS BANK | \$ 484,000 | 4 |
| 45 | WORKERS CU | \$ 296,200 | 4 |
| 46 | FIRST BANK FINANCIAL CENTRE | \$ 5,304,000 | 3 |
| 47 | FREEDOM NATIONAL BANK | \$ 3,000,000 | 3 |
| 48 | NEWTEK SMALL BUS. FINANCE INC. | \$ 728,500 | 3 |
| 49 | BAY STATE SAVINGS BANK | \$ 577,200 | 3 |
| 50 | GREENFIELD CO-OPERATIVE BANK | \$ 554,400 | 3 |
| 51 | PEOPLE'S UNITED BANK NATL ASSO | \$ 427,000 | 3 |
| 52 | BEVERLY BANK | \$ 388,100 | 3 |
| 53 | WEBSTER BANK NATL ASSOC | \$ 258,000 | 3 |
| 54 | GREYLOCK FCU | \$ 248,000 | 3 |
| 55 | MECHANICS COOPERATIVE BANK | \$ 213,000 | 3 |
| 56 | FARMINGTON BANK | \$ 127,900 | 3 |
| 57 | PARAGON BANK | \$ 4,813,500 | 2 |
| 58 | NORTHWEST BANK | \$ 1,905,000 | 2 |
| 59 | NORTHEAST BANK | \$ 1,749,000 | 2 |
| 60 | HOLBROOK CO-OPERATIVE BANK | \$ 1,520,000 | 2 |
| 61 | FIRST NIAGARA BANK NATL ASSOC | \$ 1,010,000 | 2 |
| 62 | EAGLE BANK | \$ 975,000 | 2 |
| 63 | EAST BOSTON SAVINGS BANK | \$ 871,000 | 2 |
| 64 | SPIRIT OF TEXAS BANK, SSB | \$ 733,200 | 2 |
| 65 | WESTFIELD BANK | \$ 600,000 | 2 |
| 66 | CHARLES RIVER BANK | \$ 515,000 | 2 |
| 67 | FIRST HOME BANK | \$ 425,000 | 2 |
| 68 | PAWTUCKET CU | \$ 300,000 | 2 |
| 69 | HANSCOM FCU | \$ 288,000 | 2 |
| 70 | GREENFIELD SAVINGS BANK | \$ 250,000 | 2 |
| 71 | RANDOLPH SAVINGS BANK | \$ 250,000 | 2 |
| 72 | FIRST IPSWICH BANK | \$ 211,000 | 2 |
| 73 | HOMEFIELD CU | \$ 175,000 | 2 |
| 74 | MUTUALONE BANK | \$ 154,000 | 2 |
| 75 | COMMON CAPITAL | \$ 146,000 | 2 |
| 76 | NORTH BROOKFIELD SAVINGS BANK | \$ 35,000 | 2 |
| 77 | FIRST CHATHAM BANK | \$ 1,719,000 | 1 |
| 78 | UNITED MIDWEST SAVINGS BANK | \$ 1,550,000 | 1 |
| 79 | FIRST CITIZENS FCU | \$ 1,400,000 | 1 |
| 80 | AMERICAN BUSINESS LENDING, INC | \$ 920,000 | 1 |

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2016 LOAN VOLUME REPORT OCTOBER 1, 2015 - MARCH 31, 2016

| RANK | LENDER NAME | GROSS \$\$ AMOUNT | # LOANS |
|--------------------|--------------------------------|--------------------------|----------------|
| 81 | TITAN BANK, NATIONAL ASSOCIATI | \$ 783,000 | 1 |
| 82 | FORTUNEBANK | \$ 711,700 | 1 |
| 83 | COMMUNITY REINVESTMENT SMALL B | \$ 575,000 | 1 |
| 84 | UNITED COMMUNITY BANK | \$ 564,000 | 1 |
| 85 | GRANITE BANK | \$ 525,000 | 1 |
| 86 | CAMBRIDGE TRUST COMPANY | \$ 500,000 | 1 |
| 87 | CUSTOMERS BANK | \$ 450,000 | 1 |
| 88 | DEAN CO-OPERATIVE BANK | \$ 350,000 | 1 |
| 89 | FIRST COMMONS BANK NATL ASSOC | \$ 350,000 | 1 |
| 90 | HAVERHILL BANK | \$ 350,000 | 1 |
| 91 | BOSTON PRIVATE BK & TR CO | \$ 322,000 | 1 |
| 92 | HOMEANC NATIONAL ASSOCIATION | \$ 314,800 | 1 |
| 93 | PACIFIC WESTERN BANK | \$ 300,000 | 1 |
| 94 | EAST CAMBRIDGE SAVINGS BANK | \$ 250,000 | 1 |
| 95 | READING CO-OPERATIVE BANK | \$ 250,000 | 1 |
| 96 | ALIGN CU | \$ 200,000 | 1 |
| 97 | PEOPLESBANK | \$ 200,000 | 1 |
| 98 | THE SAVINGS BANK | \$ 200,000 | 1 |
| 99 | MILFORD NATL BK & TR CO | \$ 187,500 | 1 |
| 100 | COASTAL HERITAGE BANK | \$ 150,000 | 1 |
| 101 | JEANNE D' ARC CU | \$ 135,000 | 1 |
| 102 | UNIVERSITY CU | \$ 135,000 | 1 |
| 103 | BANK RHODE ISLAND | \$ 134,000 | 1 |
| 104 | BANKGLOUCESTER | \$ 125,000 | 1 |
| 105 | ST. JEAN'S CU | \$ 120,000 | 1 |
| 106 | CAPE ANN SAVINGS BANK | \$ 100,000 | 1 |
| 107 | FIDELITY CO-OPERATIVE BANK | \$ 100,000 | 1 |
| 108 | METRO CU | \$ 100,000 | 1 |
| 109 | BANKNEWPORT | \$ 80,000 | 1 |
| 110 | THE BANK OF CANTON | \$ 75,000 | 1 |
| 111 | NORTH MIDDLESEX SAVINGS BANK | \$ 74,900 | 1 |
| 112 | UNITED BANK | \$ 53,400 | 1 |
| 113 | COUNTRY BANK FOR SAVINGS | \$ 50,000 | 1 |
| 114 | PILGRIM BANK | \$ 50,000 | 1 |
| 115 | THE EDGARTOWN NATIONAL BANK | \$ 25,000 | 1 |
| 116 | INSTITUTION FOR SAVINGS IN NEW | \$ 20,000 | 1 |
| Grand Total | | \$ 184,809,900 | 1303 |

504 Loans

| RANK | LENDER NAME | GROSS \$\$ AMOUNT | # LOANS |
|-------------|--------------------------------|--------------------------|----------------|
| 1 | BAY COLONY DEVEL CORP | \$ 25,845,000 | 45 |
| 2 | GRANITE ST. ECONOMIC DEVEL COR | \$ 27,194,000 | 32 |
| 3 | NEW ENGLAND CERT. DEVEL CORP | \$ 19,634,000 | 28 |
| 4 | SEED | \$ 3,288,000 | 9 |

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2016 LOAN VOLUME REPORT OCTOBER 1, 2015 - MARCH 31, 2016**

| | | | | |
|--------------------|--------------------------------|-----------|-------------------|------------|
| 5 | CAPE & ISLANDS COMMUN DEVELOPM | \$ | 7,505,000 | 7 |
| 6 | WORCESTER BUS. DEVEL CORP | \$ | 2,750,000 | 7 |
| 7 | OCEAN ST. BUS. DEVEL AUTHORITY | \$ | 200,000 | 1 |
| Grand Total | | \$ | 86,416,000 | 129 |

3rd Party

| RANK | LENDER NAME | | GROSS \$\$ AMOUNT | # LOANS |
|-------------|---------------------------------------|----|--------------------------|----------------|
| 1 | Eastern Bank | \$ | 10,185,175 | 23 |
| 2 | Rockland Trust Company | \$ | 11,317,500 | 12 |
| 3 | Salem Five Cents Savings Bank | \$ | 8,677,888 | 8 |
| 4 | Enterprise Bank and Trust Company | \$ | 4,246,650 | 7 |
| 5 | Leader Bank, National Association | \$ | 3,802,500 | 5 |
| 6 | Blue Hills Bank | \$ | 14,901,177 | 3 |
| 7 | Middlesex Savings Bank | \$ | 6,889,500 | 3 |
| 8 | Bank of America, National Association | \$ | 2,765,000 | 3 |
| 9 | BankNewport | \$ | 2,533,429 | 3 |
| 10 | Webster First FCU | \$ | 2,405,973 | 3 |
| 11 | Bank of Cape Cod | \$ | 1,455,000 | 3 |
| 12 | Cape Cod Five Cents Savings Bank | \$ | 820,000 | 3 |
| 13 | Cape Cod Co-Operative Bank | \$ | 12,332,520 | 2 |
| 14 | Westfield Bank | \$ | 6,146,331 | 2 |
| 15 | Cambridge Savings Bank | \$ | 1,843,731 | 2 |
| 16 | Nuvo Bank and Trust Company | \$ | 975,819 | 2 |
| 17 | Bridgewater Savings Bank | \$ | 630,000 | 2 |
| 18 | Hometown Bank, a Co-Operative Bank | \$ | 622,500 | 2 |
| 19 | Beverly Co-Operative Bank | \$ | 617,647 | 2 |
| 20 | South Shore Bank | \$ | 417,900 | 2 |
| 21 | Webster Bank, National Association | \$ | 5,425,346 | 1 |
| 22 | East Boston Savings Bank | \$ | 1,925,000 | 1 |
| 23 | Webster Five Cents Savings Bank | \$ | 1,900,000 | 1 |
| 24 | Berkshire Bank | \$ | 1,526,463 | 1 |
| 25 | TD Bank, National Association | \$ | 1,525,000 | 1 |
| 26 | Brookline Bank | \$ | 1,333,333 | 1 |
| 27 | Seamen's Bank | \$ | 1,297,500 | 1 |
| 28 | Bay State Savings Bank | \$ | 948,000 | 1 |
| 29 | East Cambridge Savings Bank | \$ | 825,000 | 1 |
| 30 | RBS Citizens, National Association | \$ | 737,500 | 1 |
| 31 | Clinton Savings Bank | \$ | 732,500 | 1 |
| 32 | Middlesex Federal Savings, F.A. | \$ | 725,000 | 1 |
| 33 | Mechanics Cooperative Bank | \$ | 712,500 | 1 |
| 34 | The Provident Bank | \$ | 675,000 | 1 |
| 35 | North Shore Bank, A Cooperative Bank | \$ | 665,000 | 1 |
| 36 | Pentucket Bank | \$ | 650,000 | 1 |
| 37 | UniBank for Savings | \$ | 487,500 | 1 |
| 38 | Walpole Co-Operative Bank | \$ | 425,000 | 1 |

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2016 LOAN VOLUME REPORT OCTOBER 1, 2015 - MARCH 31, 2016**

| | | | | |
|--------------------|-------------------------------------|-----------|--------------------|------------|
| 39 | Georgetown Bank | \$ | 420,000 | 1 |
| 40 | Spencer Savings Bank | \$ | 419,500 | 1 |
| 41 | HarborOne Bank | \$ | 410,969 | 1 |
| 42 | Farmington Bank | \$ | 410,000 | 1 |
| 43 | Grafton Suburban CU | \$ | 400,000 | 1 |
| 44 | Greenfield Savings Bank | \$ | 394,000 | 1 |
| 45 | Avidia Bank | \$ | 360,000 | 1 |
| 46 | Chicopee Savings Bank | \$ | 356,000 | 1 |
| 47 | North Brookfield Savings Bank | \$ | 288,650 | 1 |
| 48 | Wellesley Bank | \$ | 275,000 | 1 |
| 49 | Boston Private Bank & Trust Company | \$ | 262,500 | 1 |
| 50 | Fidelity Co-Operative Bank | \$ | 250,000 | 1 |
| 51 | Pawtucket CU | \$ | 240,000 | 1 |
| 52 | Northmark Bank | \$ | 233,273 | 1 |
| 53 | Jeanne D' Arc CU | \$ | 225,000 | 1 |
| 54 | St. Mary's CU | \$ | 222,500 | 1 |
| 55 | North Middlesex Savings Bank | \$ | 194,000 | 1 |
| 56 | Century Bank and Trust Company | \$ | 137,500 | 1 |
| 57 | People's United Bank | \$ | 130,000 | 1 |
| Grand Total | | \$ | 121,730,774 | 129 |

**SBA SPRINGFIELD BRANCH OFFICE
FY- 2016 LOAN VOLUME REPORT OCTOBER 1, 2015 - MARCH 31, 2016
WESTERN MASSACHUSETTS
The following loans are included in the MA Loan Volume Report totals above:**

7(a) LOANS

| RANK | LENDER NAME | GROSS \$\$ AMOUNT | # LOANS |
|-------------|-------------------------------|--------------------------|----------------|
| 1 | BERKSHIRE BANK | \$ 4,706,100 | 62 |
| 2 | FLORENCE SAVINGS BANK | \$ 767,000 | 10 |
| 3 | CITIZENS BANK NATL ASSOC | \$ 923,800 | 9 |
| 4 | MONSON SAVINGS BANK | \$ 220,000 | 6 |
| 5 | EASTHAMPTON SAVINGS BANK | \$ 552,000 | 5 |
| 6 | MOUNTAINONE BANK | \$ 532,000 | 5 |
| 7 | CHICOPEE SAVINGS BANK | \$ 484,000 | 4 |
| 8 | TD BANK, NATIONAL ASSOCIATION | \$ 835,000 | 3 |
| 9 | GREENFIELD CO-OPERATIVE BANK | \$ 554,400 | 3 |
| 10 | GREYLOCK FCU | \$ 248,000 | 3 |
| 11 | FARMINGTON BANK | \$ 127,900 | 3 |
| 12 | RIDGESTONE BANK | \$ 950,000 | 2 |
| 13 | WESTFIELD BANK | \$ 600,000 | 2 |
| 14 | INDEPENDENCE BANK | \$ 300,000 | 2 |
| 15 | GREENFIELD SAVINGS BANK | \$ 250,000 | 2 |
| 16 | COMMON CAPITAL | \$ 146,000 | 2 |

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2016 LOAN VOLUME REPORT OCTOBER 1, 2015 - MARCH 31, 2016**

| | | | | |
|--------------------|-------------------------------|-----------|-------------------|------------|
| 17 | UNITED MIDWEST SAVINGS BANK | \$ | 1,550,000 | 1 |
| 18 | PACIFIC WESTERN BANK | \$ | 300,000 | 1 |
| 19 | PEOPLESBANK | \$ | 200,000 | 1 |
| 20 | CELTIC BANK CORPORATION | \$ | 150,000 | 1 |
| 21 | WEBSTER BANK NATL ASSOC | \$ | 150,000 | 1 |
| 22 | UNITED BANK | \$ | 53,400 | 1 |
| 23 | COUNTRY BANK FOR SAVINGS | \$ | 50,000 | 1 |
| 24 | FIRST NIAGARA BANK NATL ASSOC | \$ | 50,000 | 1 |
| 25 | UNIBANK FOR SAVINGS | \$ | 50,000 | 1 |
| 26 | LEADER BANK NATL ASSOC | \$ | 15,000 | 1 |
| 27 | WELLS FARGO BANK NATL ASSOC | \$ | 15,000 | 1 |
| Grand Total | | \$ | 14,779,600 | 134 |

504 Loans

| RANK | LENDER NAME | | GROSS \$\$ AMOUNT | # LOANS |
|--------------------|------------------------------|-----------|-------------------|----------|
| 1 | BAY COLONY DEVEL CORP | \$ | 5,369,000 | 3 |
| 2 | NEW ENGLAND CERT. DEVEL CORP | \$ | 1,590,000 | 4 |
| 3 | WORCESTER BUS. DEVEL CORP | \$ | 294,000 | 1 |
| Grand Total | | \$ | 7,253,000 | 8 |

3rd Party

| RANK | LENDER NAME | | GROSS \$\$ AMOUNT | # LOANS |
|--------------------|-----------------------------|-----------|-------------------|----------|
| 1 | Westfield Bank | \$ | 6,146,331 | 2 |
| 2 | Nuvo Bank and Trust Company | \$ | 975,819 | 2 |
| 3 | Webster First FCU | \$ | 781,250 | 1 |
| 4 | Farmington Bank | \$ | 410,000 | 1 |
| 5 | Greenfield Savings Bank | \$ | 394,000 | 1 |
| 6 | Chicopee Savings Bank | \$ | 356,000 | 1 |
| Grand Total | | \$ | 9,063,400 | 8 |

Microloans

| RANK | LENDER NAME | | GROSS \$\$ AMOUNT | # LOANS |
|--------------------|--|-----------|-------------------|-----------|
| 1 | Accion | \$ | 152,949 | 14 |
| 2 | SEED | \$ | 265,000 | 7 |
| 3 | Jobs for Fall River | \$ | 96,000 | 5 |
| 4 | Common Capital | \$ | 60,000 | 3 |
| 5 | New Bedford Economic Development | \$ | 57,500 | 2 |
| 6 | Economic Development of Lynn | \$ | 10,000 | 2 |
| 7 | North Central Massachusetts Development Corp | \$ | 40,000 | 1 |
| Grand Total | | \$ | 681,449 | 34 |